

Message Text

UNCLASSIFIED

PAGE 01 BUCAR 01969 171523Z
ACTION EUR-12

INFO OCT-01 EA-09 ISO-00 EB-08 /030 W
-----180512Z 082278 /12

R 171414Z MAR 77
FM AMEMBASSY BUCHAREST
TO USDOC WASHDC
INFO SECSTATE WASHDC 2246
AMEMBASSY SOFIA
AMEMBASSY BERLIN
AMEMBASSY MOSCOW
AMEMBASSY WARSAW
AMEMBASSY BUDAPEST
AMEMBASSY PRAGUE
AMEMBASSY VIENNA
AMCONSUL LENINGRAD
AMCONSUL POZNAN
USLO PEKING

UNCLAS BUCHAREST 1969

EO 11652: NA
TAGS: BEXP RO
SUBJECT: SCHEDULE OF ACTIONS FOR BEWT SPONSORED TECHNICAL SALES

REF: STATE A-624, USDOC 4300 , PRAGUE 540 (NOTAL)

1. EMBASSY FEELS SCHEDULE DESCRIBED REF A OF PREPARATORY
ACTIONS AND THEIR TIMING FOR TSS IS GENERALLY WELL CONCEIVED.
WE AGREE WITH EMBASSY PRAGUE COMMENTS THAT DETAILED NATURE
OF SCHEDULE COULD RESTRICT FLEXIBILITY AND RELATED EFFECTIVE-
NESS OF PROGRAM.

2. BEWT/TPD SHOULD KNOW THAT DURING MARKET RESEARCH PERIOD
(66 TO 44 WEEKS PRIOR START OF TSS) EMBASSY BECAUSE OF NATURE
DOING BUSINESS IN ROMANIA WILL BE ABLE TO PROVIDE ONLY MINIMAL
USEFUL INFORMATION. IDENTIFICATION OF USEFUL PAPER
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TOPICS WILL BE ALMOST IMPOSSIBLE. CONCERNED MINISTRY
AND FTO OFFICIALS HAVE PRIORITIES RELATED TO FIVE YEAR
AND ANNUAL PLAN TARGETS. WE ONLY GET GENERAL OUTLINES
OF WHAT THESE ARE. IT DIFFICULT ENOUGH TO PROD GOR
TO SUGGEST THEMES DURING 16 TO 26 WEEK PERIOD BEFORE
SCHEDULED TSS. WE PREFER THAT BEWT/TPD ADVISE OF PROPOSED
PAPER TOPICS AND WE THEN RELAY GOR REACTION. MOREOVER,

WE PERCEIVE DANGER IN SOLICITING TOPICS UNLESS TSS WILL ADDRESS THEM. IF THEY NOT ADDRESSED, GOR MAY CONCLUDE THAT TSS OF MARGINAL UTILITY TO IT.

3. CONCERNING AO/C WE QUESTION UTILITY, GIVEN POSTS' INCREASING EXPERIENCE WITH TSS FORMAT, OF SENDING ADVANCE OFFICER. WE BELIEVE THAT IF WE RECEIVE BUDGET AUTHORIZATION FOR TSS A MONTH PRIOR TO SCHEDULED DATE THAT WE SHOULD HAVE NO BURDENSOME PROBLEM IN CARRYING OUT OUR PREPARATORY WORK. THIS OF COURSE WOULD REQUIRE BEWT/TPD TO SUPPLY BY CABLE INFO ON APPOINTMENT PREFERENCES OF TSS MEMBERS AND PLANS FOR RECEPTION AS EARLY AS POSSIBLE. TWO OR THREE DAY VISIT OF AO/C NORMALLY TIES UP LIMITED STAFF TIME IN COVERING ITEMS WHICH COULD BE DONE IN MUCH LESS TIME AND WHICH EMBASSY FULLY CAPABLE OF HANDLING.

4. REGARDING PRINTING OF BROCHURES, ETC., EMBASSY'S STANDING RECOMMENDATION IS THAT PRINTING BE DONE IN VIENNA. TRANSLATION CAN BE DONE EITHER IN VIENNA OR IN BUCHAREST.
BARNES

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Message Attributes

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Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Format: TEL
From: BUCHAREST
Handling Restrictions: n/a
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